



Hi _____ this is Eileen Fricke with Mary Kay Cosmetics. I met you at _____ last week. Do you have a minute? (If not ask when you can call back). I was wondering how I could help you with your business.

Well, I'm raising money for Breast Cancer and Domestic Violence. I am putting together a portfolio of before and after pictures and would love to put you in my portfolio. I would do a before picture, an after picture and pamper you to heaven. I will donate \$3.00 for Cancer Research and Domestic Violence. You are under no obligation to buy! I donate the \$3.00 for every face I do. My goal is to do 300 faces and donate \$900. Is there any reason why I couldn't pamper you and you could help me with my goal to raise money for Cancer and Domestic Violence?

If she says yes, ask when is better for her, this week or next. Beginning or end of the day, or possible or an evening?

You can also add, If you can invite a few friends that would help me reach my goal of the 300 faces that would be great, I will have a special gift for you.